



Seacoast Enterprises Associates, Inc.

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SERVICE RATE SHEET

Estimates are available upon request.

Time and Materials Labor Rates:

General Service Labor; \$85.00/hr

Cleaning & Detailing- \$65.00/hr

Captain & Crew Services; Basic Deck Hand- \$45.00/hr, Advanced Crew- \$65.00/hr, Captains- \$85.00/hr

Fiberglass, Woodwork, Paint, Varnish– Priced by the job.

Technical Services - \$135.00/hr

Gas & Diesel Engines, Transmissions, Running Gear, Rigging, Electrical, Plumbing,
Swaging, Splicing (3-Strand or Double Braid), Sails, Rigging (Standing & Running), & Tuning

Flat Rate Services: LOA (length over all) includes all projections from the hull. WL (waterline length) includes outdrives, engines, and platforms. All boatyard services are subject to a 2% environmental compliance fee.

1. Pick up from sidetrack and launch (see notes a,b,g)	\$6.95 / ft LOA minimum
2. Pick up from sidetrack and load onto trailer (see notes a,b,g)	\$7.95 / ft LOA minimum
3. Haul and sidetrack or load onto trailer (see notes a,b,g)	\$7.95 / ft LOA minimum
4. Unload from trailer and launch or sidetrack (see notes a,b,g)	\$8.55 / ft LOA minimum
5. Haul and load onto customer trailer from launching ramp	\$85.00 / hour
6. Haul, inspect, and launch (see notes a,b,g)	\$10.00 / ft LOA minimum
7. Lift time, per hour (see note g)	\$75.00 / hour
8. Emergency haul (see notes a,b,g)	1.5 x above rates minimum
9. Pressure wash bottom (see notes d,g)	\$5.00 / ft small
10. Step or un-step mast (see notes c,g)	\$10.95 / ft of mast minimum
11. Crane/Forklift charges	\$100.00 / occurrence
12. Paint bottom, small boats (see notes e,f)	\$22.25 / ft WL, materials included
13. Paint outdrive or lower unit	\$135.00 each, materials extra
14. Transport by customer trailer	\$85.00 / hour
15. Transport by S.E.A. trailer	\$135.00 / hour
16. Holding tank pump-out	\$100.00 / hour (1 hour minimum)
17. Storage of boat, engine, or other item with completed service	See storage rate sheet

NOTES: All work and parts below the waterline are to be supplied by the Marina. Environmental recycling fees will be assessed for disposal of oil or diesel (\$4.00 / gallon) and gas fuels (estimated \$10.00 / gallon or current rate). Should Outside Contractors be required, they must be approved, in advance, and provide proof of liability insurance and workmen's compensation insurance, their W-9 form, and a Resale Certificate. Outside contractors will be billed through the S.E.A. Service Dept., typically, with a 20% commission to the Marina.

a. \$1.50 / ft extra for vessels >25 ft or requiring the use of the travel lift, \$95.00 extra for mast up.

b. \$2.40 / ft extra for larger boats (> 4 ft drafts or 8 ft beams).

c. \$115.00 extra for haul or step/unstep with furling jib or for backstay removal/re-attachment. Additional charges will incur on a time and materials basis for electrical connections & disconnections, or if rigging sails, boom, etc. must be removed or installed by the Marina.

d. \$5.50/ft for larger boats (>4 ft drafts or 8 ft beams). Additional charges for barnacle removal (time & materials).

e. Additional preparation charges are assessed for boats not washed when hauled, if extensive caulking required or if extensive crazing, pitting, or rusting exists (includes bottom paints listed at approximately \$170.00 per gallon).

f. \$1.30 / ft extra for mid-sized boats (>4 ft drafts or 8 ft beams), or \$2.60 / ft extra for large boats (>4 ft drafts and 8 ft beams).

g. Freezing finger factor charges of 25% extra for period 12/10 through 3/10.

TERMS:

- Marina and service rates are posted in the Marina office. Rates do not include taxes, fees, or assessments and are subject to change without notice. Flat rates are for average work. Unusual work, as determined by the Marina, will be billed on a time and materials basis. Sidetrack for other than yard inspection or repair will be billed additionally per published storage rates.
- The sales receipt is your bill. Payment is due upon delivery of service. Late charges will be added for balances outstanding for over 30 days. All charges must be paid before launching. Slip charges start three (3) days after launch. Fuel, products, and services are sold on a CASH basis.