

Seacoast Enterprises Associates, Inc.

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RATE SHEET

August 25, 2011

WINTER HAUL, STORAGE, LAUNCH 10/15 through 5/15: PRICE = rate per ft x Length OverAll (LOA)*

Outside Space: \$54.00 per ft LOA, 22 ft minimum**
Wet Storage: \$50.00 per ft LOA, 30 ft minimum @ Gardiner's Marina***

- * Includes haul, shallow blocking, pressure wash, storage and launch. LOA includes all projections from the hull.
- ** Sailboat storage with mast in place, add \$160. Vessels with drafts greater than 4 ft add \$6.00 / ft LOA. Vessels with drafts greater than 6 ft add \$9.00 / ft LOA. For Haul/Launch between 12/6 and 3/10, add \$7.00 / ft LOA.
- *** Begins October 15. Boats not summering in the marina must vacate by April 30th or pay transient slip rental fees. No heaters, light bulbs or other appliances will be permitted. Wet slip electrical usage will be metered at the pedestal.

TRAILER BOAT SPACE RENTAL Space for boats on trailers, recreational vehicles, jet skis, storage units, etc...

Season: \$45.00 per ft. \$990.00 minimum

OTHER STORAGE, SPACE RENTAL Charges are for removal & storage. Installation is charged by time & materials.

	<u>10/15 - 5/15</u>	<u>5/16 - 10/14 (per Month)</u>
Batteries	\$50.00 sm, \$70.00 lg	\$15.00
Bimini / Dodger tops (per piece)	\$100.00	\$20.00
Electronic gear (per item)	\$50.00	\$15.00
Isinglass (per piece)	\$50.00	\$15.00
Jet Ski on trailer (15' max)	\$300.00	\$65.00
Masts (each)	\$3.00 / ft	\$25.00
Moorings	\$100.00	\$35.00
Outboard tanks (must be empty)	\$45.00	\$15.00
Outboard (1-25 HP)	\$90.00	\$35.00
Outdrives	\$90.00	\$35.00
Outriggers (removal & storage, per pair)	\$300.00	\$50.00
Propellers – clean & paint extra	\$20.00	\$10.00
Sails (per bag) – wash & repair extra	\$60.00	\$25.00
Skis, wakeboards, & other items... (per item)	\$50.00	\$25.00
Small boats; Dinks, inflatables, etc. (per item)	\$300.00	\$65.00
Trailer (without boat)- to 25' LOA	\$300.00	\$65.00

HEAT SHRINK WINTER COVER

<u>LOA (round up to nearest ft)</u>		<u>LOA (round up to nearest ft)</u>	
up to 20';	\$359.00	27 – 30';	\$21.35/ft
21 – 23';	\$17.95/ft	31 – 36';	\$22.55/ft
24 – 26';	\$19.55/ft	37' & over;	\$23.75/ft + \$45.00 for recycling fees

- Prices include a \$45.00 removal & recycling fee for shrinkwrap plastic. Removal of covers billed by time & materials.
- For radar arches, T-tops, sailboats with drafts less than 5' and mast down, add \$1.15/ft.
- For fly bridge, hard tops, or sailboats with drafts over 5 ft., add \$2.25/ft;
- For sailboats with mast in place, add \$4.45/ft.
- Antennas; lower and secure, \$10.00 each
- For boats in water, estimate required.

**Download blank forms for
SLIPS, SERVICE, & STORAGE at www.SEA-INCORP.com**

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<u>LABOR RATES:</u>	Cleaning & Detailing - \$65.00/hr
	General, Non-Technical Labor- \$85.00/hr
	Wood, Fiberglass, Sailboat Rigging, Tuning - \$105.00/hr
	Technical Electrical, Plumbing & Rigging- \$135.00/hr
	Technical Gas, Diesel, & Outboard Engines- \$135.00/hr

ENGINE WINTERIZATION LABOR see notes a-g below; all materials are additional

	<u>Winterization & Oil Change Labor</u>
INBOARD GAS: 4 & 6 cylinder gas engines	\$395.00 minimum
8 cylinder gas engines	\$425.00 minimum
OUTBOARDS:	
1-25 HP	\$129.00 minimum
30-150 HP, V4	\$199.00 minimum
V6, V8, EFI, HPDI, 4 Stroke	\$399.00 minimum
OUTDRIVES:	\$300.00 minimum
INBOARD DIESEL ENGINES:	TIME & MATERIALS ^{a,c} (\$270.00 minimum)
GENERATORS:	TIME & MATERIALS ^{a,c} (\$200.00 minimum)

WATER SYSTEMS WINTERIZATION LABOR g; all materials are additional

Air Conditioners - \$135.00, 1 st Pump, \$69.00, 2 nd	Chilled Water Air Conditioning Units - T & M
Hot Water Heaters - \$60.00 each	Dockside Fresh Water Hull Inlet - \$35.00 each
Dishwashers - \$35.00 each	Marine Toilets- \$75.00 each
Washing Machines - \$35.00	Holding Tanks / Macerators - \$68.00 each
Ice Makers - \$60.00 each	Bilge / Bilge Pumps - \$40.00 each
Faucets - \$25.00 each	Bait Wells / Fish Boxes - \$35.00 each
Shower Sumps - \$25.00 each	Wash Down Pumps - \$45.00 each

NOTES:

- ENGINE WINTERIZATION:** The technician flushes salt water cooling systems & introduces non-toxic antifreeze, checks fresh water cooling system and adds antifreeze as required, fogs engine, changes oil and filters (see additional price), adds stabilizer to fuel tanks, sprays with rust preventative and performs a general inspection. Parts, lubricants, antifreeze, oil, oil filters, etc. are extra. Changing the coolant in fresh water-cooled engines will carry extra charges for time and materials.
- OUTBOARD WINTERIZATION:** The technician flushes salt water cooling systems & introduces non-toxic antifreeze (4-strokes only), changes the gear lube, fogs engine, changes oil and filters (4-strokes only), adds stabilizer to fuel tanks, sprays with rust preventative, changes the spark plugs and performs a general inspection. Materials are extra.
- OUTDRIVE WINTERIZATION:** The technician removes and services the unit, checks pump, gear mesh, performs a general inspection and reports on unit condition, changes oil and zincs. Replacement of unit will be billed on a time and material basis with engine commissioning. Materials are extra.
- ENGINE AND OUTDRIVE WINTERIZATION:** All rates apply to engines and outdrives in RUNNING ORDER. Cleaning, painting, tune-up, repair, replacement of worn parts, prop reconditioning, battery charges for startup, etc. are extra.
- SPRING ENGINE AND OUTDRIVE COMMISSIONING** - priced on a time and materials basis.
- LOA** will include length of mast when stored on boat.
- All boat yard services are subject to a 1.5% environmental compliance fee. Environmental recycling fees will be assessed for oil or diesel (\$3.50 / gal) and gas fuels (estimated at \$6.00 / gal) or current rates.

TERMS:

- All rental fees are payable in advance. Slip charges start three (3) days post-launch. Rates do not include taxes, fees, or assessments. All storage and services, except wet space rental, are subject to NY Sales tax. All charges must be paid prior to launch. The sales receipt is the bill. Payment is due upon delivery of service and late charges will be added for balances outstanding.
- Dry storage is accepted on the basis that the yard does all work below the waterline.
- Wet storage boats are accepted "out of commission" and "owner is caretaker".
- Boat yard rates are posted in the marina office and all services are sold on a CASH basis.

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